MB&A

mbaoutcome.com

Collect.
Manage.
Understand.

WE MAKE BETTER CLOUDS WITH BETTER DATA

Millsapps, Ballinger & Associates (MB&A) is a Software as a Service (SaaS) development and consulting company focused on delivering solutions that transform data collection and its associated business processes (inspection, assessment, audit, reporting, work order, asset management, and etc.). MB&A helps government and commercial clients digitize and streamline their data collection workflows so that more time can be spent on making informed decisions rather than entering duplicative data.

MB&A has delivered 150+ successful projects leveraging its award winning products including ExAM4Enterprise and ExAM4Inspections powered by the Salesforce Platform.

Our customers seek to leverage the modern advantages of emerging technologies in cost-effective and sustainable ways. MB&A helps achieve those goals by leveraging **low-code/no-code** platforms, focusing on **mobile**, and **offline access**, and implementing **agile** methodologies to help customers see **outcomes in weeks, not years**.

5M Data Collections | 500K Inspections | 350K Work Orders

CORE CAPABILITIES

Innovative Technology Services
• CRM Implementation • Integration
• Application Development

Agile Enterprise Planning
• Strategic Planning • Process Migration
• Business Process Engineering

Configurable Data Management
• Data Governance • Analytics & Dashboards
• Enterprise Data Management

ExAM4Enterprise
Form Digitization & Report Generation

ExAM4Inspections
Quality, Health & Safety Inspections

ExAM Tracker
Work & Time Management

ExAM Achieve
Learning Management & Badging

ExAM Assets
Asset & Inventory Management

EXAM RV
Remote Video Inspections

PAST PERFORMANCE

Department of Veterans Affairs (VA)
2015-2024, Contract #VA118-16-D-1008, $20 Million

MB&A's applications help VA medical centers meet their quality, health, and safety inspection requirements. MB&A also supports technology deployment and integration services across the Veteran health ecosystem.

Housing and Urban Development (HUD)
2022-2025, Contract #86615322C00005, $9 Million

MB&A worked with HUD to digitize and configure the National Standards for the Physical Inspection of Real Estate (NSPIRE) standard. By implementing ExAM4Enterprise, we were able to support standard-aligned inspections to improve public housing safety and quality across HUD's complex portfolio.

District of Columbia General Services (DCGS)
2021-2025, Contract #DCAM-21-NC-GSA-0015 TO1, $5 Million

MB&A worked with DCGS to configure and implement ExAM4Enterprise for a broad range of facility management use cases, including supporting maintenance inspections and work order management. MB&A is also implementing Artificial Intelligence (AI)/ Machine Learning (ML) to further automate processes and ensure data governance.

Air Force (USAF)
2023-2025, Contract #FA701423F0386, $280,000

MB&A's App Factory Starter Kit Sprints provide the USAF with essential tools for Salesforce development, including an SDK and a strategic road map to enhance module integration and upgrades. This approach boosts stakeholder involvement and optimizes capabilities to streamline development, release, and platform management processes for improved stability, scalability, and security. Our training preparation, includes training decks, quizzes, and certifications through ExAM Achieve ensuring effective knowledge transfer and proficiency.

Department of Agriculture (USDA)
2022-2026, Contract #12639522A0014, $10 Million Cap

MB&A's collaboration with USDA has transformed laboratory audits and customer communications, digitizing processes and enhancing collaboration across stakeholders. By centralizing communication and streamlining workflows, the project has significantly increased audit efficiency and transparency, transitioning from manual, paper-based systems to dynamic digital experiences. Our team was recognized with the 2023 AMS Administrator's Award as a result of how successful our ExAM platform solution was for Laboratory Approval Programs.

Company Details

Legal Name:
Millsapps, Ballinger & Associates, Inc.

UEI / DUNS / CAGE :
UJZ3L7C8MMU8 / 968475942 / 6F8T9

Classifications: U.S. Owned Business / Small Business

Contract Vehicles:
GSA MAS (GS-35F-0220Y)
511210 - Software Licenses
54151HEAL - Health IT Services
514151S - IT Professional Services

NASA SEWP (Available Through Reseller)

NAICS:
541511, 541611, 541519, 541512, 561210, 511210, 541690

PSC/FSC:
DA10, DD01, D305, D302, 7A21, 7A20, 7030

Federal Customers

| VA | USAF | USDA | HUD | PFPA | USBR |

State Customers

| DC | Virginia | Utah |

Technology Partners

| Salesforce | AWS | Plauti |

Contracting Partners

| Carahsoft | Alvarez |

contracts@mbaoutcome.com   exam4inspections.com   exam4enterprise.com   carahsoft.com/mb-a